

IF

I could show you a way,
that is moral, legal and ethical,
to achieve these dreams,



would you commit
to go completely
through an information
gathering process and
then make a decision



5 STAGES OF RECRUITING

Information Stage:

Review Information:

- CD / DVD / Brochure
- ABC (3 way call)
- Business Overview

Product Stage:

Experience Complete Nikken

Product Demonstration:

- Product Demonstrations
- Roll-Out

Event Stage:

Experience a Nikken Event:

- Wellness Preview / In Home
- One on One
- Executive Lunch

Decision Stage:

Get Any Final Questions Answered and Make a Decision:

- Join the Team
- Purchase Products
- Start Referring Others

Nikken Training:

- Attend Humans Being More

DISCOVERY



IMAGINE

TOMORROW,
TIME AND MONEY ARE UNLIMITED . . .

What would you do tomorrow you did not do today?

If you had the power to improve one thing in your life, what would it be?

How important is it to you to have this happen in your life?

How would it make you feel to accomplish this?

How much time or money would it take to achieve this?

Given your present circumstances, what would you need to do to achieve this?

Our business philosophy
is based on these
“5 PILLARS”



Which two of these are most important to you?

WHY are these important?

Which two of these are most out of balance for you?

What would it take to bring them into balance?

What would you be willing to do to have these things in your life?

What would you be willing to give up?

**DO YOU BELIEVE THIS
IS POSSIBLE FOR YOU ?**